

10075 Red Run Boulevard • Owings Mills, MD 21117-4871

A Life Insurance Policy Proposal

Single Premium Immediate Annuity and Whole Life Insurance Generation Legacy $^{\mathrm{TM}}$

Designed for

Valued Client

Presented by

The Insurance Group



Designed for Valued Client Female, Age 70, Non-Tobacco **Policy Proposal**

Generation LegacyTM - Single Premium Immediate Annuity and Whole Life Insurance

Initial Insurance Benefit: \$156,901.41

Generation LegacyTM

Generation LegacyTM uses two contracts, a period certain single premium immediate annuity (SPIA) and a whole life insurance policy. SPIA payouts fund premium payments for your life insurance policy.

Single Premium: \$100,000.00 SPIA Payout Duration: 10 years

The single premium is assumed to be paid at the beginning of the year for a period certain single premium immediate annuity (SPIA). Annual SPIA payouts begin immediately and are guaranteed for the full payout duration, subject to provisions of the contract. If the annuitant dies during the payout period, the named beneficiary will receive scheduled annuity payouts until the payout duration ends or may elect to receive the commuted value of future unpaid SPIA payouts in a lump sum.

Whole Life Insurance: 10 Pay

The traditional non-participating whole life policy you are considering offers permanent protection with a guaranteed cash value and death benefit. The annual contract premium is payable for 10 years. This policy has no maturity age. For projection purposes, this proposal's maturity age is deemed to be age 100.

Initial Insurance Benefit: \$156,901.41

The initial life insurance death benefit is \$156,901.41. The actual amount payable at death may be decreased by loans or withdrawals (partial surrenders).

Insurance Contract Premium: \$11,140.00

Provided the annual contract premium is paid for 10 years, the life insurance death benefit is guaranteed.

Risk Class: Female, Non-Tobacco

The premium required for the insurance coverage will depend on the outcome of the underwriting process, and may vary from what is shown on this proposal. This proposal is based on: Female, Non-Tobacco premium class.

Cash Value

The amount available to the owner upon surrender of the policy.

Life Insurance Taxation

Under current tax code interpretation, this proposal is not a modified endowment contract (MEC). If changes are made to the face amount or premium paid, the modified endowment status could be affected.

In order to receive favorable tax treatment of distributions (including loans and withdrawals) under the Internal Revenue Code, the premiums paid on a life insurance policy may not exceed a 7-pay premium limitation during the first 7 years and during 7 years after certain policy changes.

When a policy is classified as a MEC, loans and withdrawals are taxable to the extent there is a gain in the contract. In addition, when a policy is a MEC, taxable loans and withdrawals are subject to a 10% penalty if the policyowner is a corporation or if the individual policyowner is under the age of 59½ at the time of distribution. In either case (MEC or Non-MEC), gain in the contract is taxable upon full surrender of the policy.

Tax code interpretation is subject to change. Please consult your personal tax advisor.

Terminal Illness - Accelerated Death Benefit Rider (included in proposal)

The terminal illness rider allows the owner to accelerate up to 75% of the policy death benefit up to a maximum of \$250,000 if the insured is diagnosed with a terminal illness. The accelerated death benefit will be considered a lien against the policy and will accrue interest up to an annual rate of 8%. A one-time service fee, not to exceed \$100, will be added to the lien. The benefit



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 $\label{eq:Generation Legacy} \begin{tabular}{l} Generation Legacy TM - Single Premium Immediate Annuity and Whole Life Insurance $$ $$$

Initial Insurance Benefit: \$156,901.41

amount will be reduced by any outstanding policy loan prior to payment of the accelerated death benefit. There is no premium charge for the rider. The minimum acceleration amount is \$5,000.

Benefits under this rider may be taxable. You should seek advice from your tax advisor before making a claim. See the terminal illness rider disclosure statement for details.

Qualified Nursing Facility - Accelerated Death Benefit Rider (included in proposal)

The qualified nursing facility rider allows the owner to accelerate up to 50% of the policy death benefit up to a maximum of \$250,000 if the insured is, diagnosed as chronically ill and confined to a Qualified Nursing Facility for at least 90 days with the expectation the confinement is expected to be permanent.

The accelerated death benefit will be considered a lien against the policy and will accrue interest up to an annual rate of 8%. A one-time service fee, not to exceed \$100, will be added to the lien. The benefit amount will be reduced by any outstanding policy loan prior to payment of the accelerated death benefit. There is no premium charge for the rider. The minimum acceleration amount is \$5.000.

Benefits under this rider may be taxable. You should seek advice from your tax advisor before making a claim. See the qualified nursing facility rider disclosure statement for details.



Designed for Valued Client Female, Age 70, Non-Tobacco Policy Proposal

Generation LegacyTM - Single Premium Immediate Annuity and Whole Life Insurance

Initial Insurance Benefit: \$156,901.41

Age	Year	Single Premium	SPIA Payout	Estimated Taxable Income	SPIA Benefit Payable at Death*	Whole life Death Benefit
71	1	100,000.00	11,140.00	11,140.00	90,000	156,901
72	2	,	11,140.00	11,140.00	80,900	156,901
73	3		11,140.00	11,140.00	71,700	156,901
74	4		11,140.00	11,140.00	62,200	156,901
75	5		11,140.00	11,140.00	52,400	156,901
76	6		11,140.00	11,140.00	42,400	156,901
77	7		11,140.00	11,140.00	32,200	156,901
78	8		11,140.00	11,140.00	21,700	156,901
79	9		11,140.00	11,140.00	11,000	156,901
80	10		11,140.00	11,140.00	0	156,901
Totals		100,000.00	111,400.00	111,400.00		

^{*} SPIA Death Benefit is assumed to be the commuted value of future unpaid SPIA payouts if the annuitant's death occurs during the given year. If the annuitant's death occurs during the SPIA payout period, the SPIA beneficiary will receive annual payouts of \$11,140.00 until the period ends or may elect to receive the commuted value of future unpaid SPIA payouts in a lump sum. SPIA payouts to the beneficiary will be all or partially taxable to the beneficiary.

Generation LegacyTM uses a 10-year period certain single premium immediate annuity to fund the premium payments for your life insurance policy. The 'Single Premium' column above shows the payment made into the SPIA. The 'SPIA Payout' column shows the payouts made from the SPIA into the life insurance policy.

The 'Estimated Taxable Income' shows the portion of each annuity payout that is taxable to you and must be reported as ordinary income. You will receive an IRS form 1099R for each year the annuity payout is made. The estimated taxable income amounts shown above are estimates based on the information you have provided. When funds are received by Baltimore Life and the total premium amount is determined, a projected estimate of taxable income will be provided to you with your policy. The taxable amounts shown are based on Baltimore Life's understanding and interpretation of current tax laws which are subject to change. Baltimore Life does not give tax advice. Please consult with your tax advisor for questions about the estimated taxable income shown above.

This proposal assumes your total premium payment is made to a period certain single premium immediate annuity on the date illustrated. If the payment is not made on the proposal date, the values may be different from those shown in the proposal.



Designed for Valued Client Female, Age 70, Non-Tobacco **Policy Proposal**

 $\label{eq:Generation Legacy} \mbox{TM - Single Premium Immediate Annuity} \\ \mbox{and Whole Life Insurance}$

Initial Insurance Benefit: \$156,901.41

Age	Year	Premium	Whole Life Cash Value	SPIA Benefit Payable at Death*	Whole Life Death Benefit
71	1	11,140.00	157	90,000	156,901
72	2	11,140.00	9,885	80,900	156,901
73	2 3	11,140.00	20,083	71,700	156,901
74	4	11,140.00	30,596	62,200	156,901
75	5	11,140.00	41,422	52,400	156,901
76	6	11,140.00	52,562	42,400	156,901
77	7	11,140.00	64,173	32,200	156,901
78	8	11,140.00	76,097	21,700	156,901
79	9	11,140.00	88,492	11,000	156,901
80	10	11,140.00	101,515	0	156,901
81	11	0.00	104,183	0	156,901
82	12	0.00	106,693	0	156,901
83	13	0.00	109,046	0	156,901
84	14	0.00	111,243	0	156,901
85	15	0.00	113,597	0	156,901
86	16	0.00	115,793	0	156,901
87	17	0.00	117,990	0	156,901
88	18	0.00	120,186	0	156,901
89	19	0.00	122,383	0	156,901
90	20	0.00	124,580	0	156,901
91	21	0.00	126,776	0	156,901
92	22	0.00	128,973	0	156,901
93	23	0.00	131,326	0	156,901
94	24	0.00	133,837	0	156,901
95	25	0.00	136,504	0	156,901
96	26	0.00	139,015	0	156,901
97	27	0.00	141,839	0	156,901
98	28	0.00	145,291	0	156,901
99	29	0.00	150,155	0	156,901
100	30	0.00	156,901	0	156,901

^{*} SPIA Death Benefit is assumed to be the present value of future unpaid SPIA payouts if the annuitant's death occurs during the given year. If the annuitant's death occurs during the SPIA payout period, the SPIA beneficiary will receive annual payouts of \$11,140.00 until the period ends or may elect to receive the commuted value of future unpaid SPIA payouts in a lump sum. SPIA payouts to the beneficiary will be all or partially taxable to the beneficiary.

Premiums are paid at the beginning of the year. Any projected loans and withdrawals (partial surrenders) are assumed to occur at the beginning of the year.

Cash values and death benefits are shown as of the end of the year and are reduced by withdrawals and loans as applicable.