FOR LIFE **Universal Life Insurance** 



# Lincoln LifeGuarantee® SUL

**Product Fact Sheet** 

**Lincoln LifeGuarantee SUL** is a survivorship universal life insurance policy that covers two individuals. The death benefit is paid when the second person dies.

- A powerful estate planning tool to help you create a legacy for your beneficiaries or protection for your business
- Affordable, guaranteed lifetime coverage with guaranteed premiums

Riders that let you customize your policy to meet your unique needs		
Issue ages and classes	Preferred nontobacco: Age 20–80	
	• Standard nontobacco: Age 20–85	
	• Standard tobacco: Age 20–85	
	Certain rated cases may be eligible to receive standard rates.	
Maturity age	Extended	
Issue amounts	Minimum face amount: \$100,000	
	<ul> <li>Maximum face amount: subject to individual consideration and underwriting limits</li> </ul>	
Premium requirements	Your premium amount and frequency may vary as long as you maintain either a positive cash surrender value or satisfy the Coverage Protection Guarantee requirements.	
Coverage Protection Guarantee (CPG)*	Subject to satisfying the CPG requirements, this rider guarantees that your policy will not lapse even if the cash surrender value is insufficient to cover monthly deductions. Automatically included at issue. A choice needs to be made at issue between the Lifetime Option and the Flex Option. Once that choice is made, it cannot be changed.	
	• The Lifetime Option is designed to be most efficient for levelized premiums paid until the younger insured reaches age 100, with guarantees for life. This option is less expensive overall than the Flex Option. The Lifetime Option is an	

- appropriate option for you if your only concern is to buy the most amount of guaranteed death benefit for your premium.
- The Flex Option provides lower charges than the Lifetime Option in initial years, but the charges in later years will be higher and will continue out to the younger insured's age 121. Choosing this option allows you to have a lower initial outlay than would be available with the Lifetime Option. The Flex Option is an appropriate option if you are looking for the best internal rate of return on your death benefit during the initial years. It is also appropriate if due to funding strategies, you have only a certain amount of up-front dollars you can provide to the policy but you feel you will have more purchasing power in the future.

Products issued by: The Lincoln National Life Insurance Company Lincoln Life & Annuity Company of New York

<sup>\*</sup>For specifics on how policy loans and withdrawals impact the Coverage Protection Guarantee, refer to the Coverage Protection Guarantee flier. Guarantees are backed by the claims-paying ability of the appropriate issuing company.

Interest crediting	A guaranteed minimum annual interest rate of 3.0% applies to unborrowed funds.			
Loans <sup>†</sup>	Policyowners may borrow up to 100% of the cash surrender value at any time.			
	Borrowed funds are charged and credited at a 6% guaranteed interest rate, all years. Credited rate is 4%.			
Withdrawals <sup>†</sup>	Minimum withdrawal amount is \$500			
	Transaction fee for each withdrawal is \$5			
	<ul> <li>Maximum withdrawal amount is 100% of cash surrender value less \$2,500 (100% of cash surrender value in New York)</li> </ul>			
	<ul> <li>An additional charge applies if the withdrawal causes the face amount to decrease</li> </ul>			
	<ul> <li>An additional charge will apply if the withdrawal occurs during the surrender charge period.</li> </ul>			
		l apply if the w	ithdrawal occurs during the surrender	
	charge period.	educe the cash	surrender value and death benefit, may	
Charges and fees	charge period.  Loans and withdrawals re	educe the cash	surrender value and death benefit, may	
Charges and fees	charge period.  Loans and withdrawals recause the policy to lapse,	educe the cash , and may have	surrender value and death benefit, may tax implications.  Detail	
Charges and fees	charge period.  Loans and withdrawals recause the policy to lapse.  Charge	educe the cash , and may have Frequency	surrender value and death benefit, may tax implications.	
Charges and fees	charge period.  Loans and withdrawals recause the policy to lapse.  Charge  Premium load	educe the cash , and may have  Frequency  At payment	surrender value and death benefit, may tax implications.  Detail  15% all years based on premium amount	
Charges and fees	charge period.  Loans and withdrawals recause the policy to lapse.  Charge  Premium load  Per policy expense charge	educe the cash, and may have  Frequency  At payment  Monthly	surrender value and death benefit, may tax implications.  Detail  15% all years based on premium amount \$8 (\$96 annually)	
Charges and fees	charge period.  Loans and withdrawals recause the policy to lapse.  Charge  Premium load  Per policy expense charge  Administrative expense	educe the cash , and may have  Frequency At payment Monthly Monthly	surrender value and death benefit, may tax implications.  Detail  15% all years based on premium amount \$8 (\$96 annually)  Varies	

## about...

Needing more
insurance coverage
early on

**The Estate Protection Rider**—Provides an additional term insurance benefit during the first four years of your policy. Available at an additional cost. This rider is unavailable in New York.

## Needing cash after the first death

Accelerated Benefit Rider with First Death Benefit—Pays the survivor a cash benefit upon the first death and provides enhanced protection for the survivor in the event of critical or terminal illness or confinement to a nursing home. One-time charge when rider is exercised. Not available in New York, Connecticut, Maryland or Pennsylvania.

### **Unexpected healthcare** needs

**Accelerated Benefit Rider**—Pays out a portion of the death benefit if, after the first death, the surviving insured is permanently confined to a nursing home or becomes terminally ill. One-time charge when rider is exercised. Benefits are subject to state availability.

Accelerated Benefits Rider (New York)—Pays out a portion of the death benefit if, after the first death, the surviving insured becomes terminally ill. One-time charge when rider is exercised.

<sup>&</sup>lt;sup>†</sup> Policy loans and withdrawals will reduce the length of time the Coverage Protection Guarantee will protect the policy.

Disability protection	<b>The Disability Waiver of Specified Premium Rider</b> —Covers you for a specified monthly premium if the insured becomes totally disabled. Available at an additional cost.	
	<b>The Disability Waiver of Monthly Deductions Benefit</b> —Waives the monthly deduction if the insured becomes totally disabled. Available at an additional cost.	
Changing tax laws or survivorship insurance needs	<b>The Guaranteed Policy Split Option Rider</b> —Offers you the flexibility and the convenience of splitting your survivorship policy into two individual policies in the event of divorce, repeal of the unlimited marital deduction, or reduction in the estate tax rate to 25% or less. No additional medical examination required. Available at an additional cost.	

#### Hello future®

Not a deposit

Not FDIC-insured

Not insured by any federal government agency

Not guaranteed by any bank or savings association

May go down in value

©2011 Lincoln National Corporation

#### www.LincolnFinancial.com

Lincoln Financial Group is the marketing name for Lincoln National Corporation and its affiliates.

Affiliates are separately responsible for their own financial and contractual obligations.

LCN1102-2050810 POD 3/11 **Z02 Order code: SUL-LG-FST001** 11-5101A



Lincoln LifeGuarantee® SUL is issued on policy form SUL5066 and state variations by The Lincoln National Life Insurance Company, Fort Wayne, IN, and distributed by Lincoln Financial Distributors, Inc., a broker/dealer. The Lincoln National Life Insurance Company does not solicit business in the state of New York, nor is it authorized to do so.

Policies sold in New York are issued on policy form SUL5066N by Lincoln Life & Annuity Company of New York, Syracuse, NY, and distributed by Lincoln Financial Distributors, Inc., a broker/dealer.

All guarantees and benefits of the insurance policy are backed by the claims-paying ability of the issuing insurance company. They are not backed by the broker/dealer and/or insurance agency selling the policy, or any affiliates of those entities other than the issuing company affiliates, and none

makes any representations or guarantees regarding the claims-paying ability of the issuing insurance company.

Products and features are subject to state availability. Limitations and exclusions may apply.

This material was prepared to support the promotion and marketing of a universal life insurance product. Lincoln Financial Group® affiliates, their distributors, and their respective employees, representatives, and/ or insurance agents do not provide tax, accounting, or legal advice. Any tax statements contained herein were not intended or written to be used, and cannot be used for the purpose of avoiding U.S. federal, state, or local tax penalties. Please consult your own independent advisor as to any tax, accounting, or legal statements made herein.