

# **FAST FACTS**

# **PruLife® Index Advantage UL**

### Overview

PruLife Index Advantage UL is a universal life product designed to provide permanent death benefit protection and the potential to build up cash value. It offers flexible premiums, two guarantees against lapse, and death benefit types A and B.

PruLife Index Advantage UL is a non-participating policy, which means policy dividends are not paid. It is available for conversion from individual life products and riders with active conversion privileges.

## Target Markets

### Individual Market

 Mass affluent to high net worth consumers, especially those seeking a source of supplmental retirement income

#### **Business Market**

- ▶ Business owners
- Executives

### Design Highlights

- ▶ Two No-Lapse Guarantee periods:
  - Short-Term No-Lapse Guarantee: the earlier of 20 years or age 70, but at least 10 years
  - Limited No-Lapse Guarantee: the earlier of 30 years or age 80, but at least 10 years
- ▶ Permanent life insurance that has the potential to build cash value
- ▶ Age Last Birthday

# Capacity<sup>1</sup>

**\$65 million.** Capacity is reduced by amounts in force and applied for. Capacity can also be reduced by underwriting factors such as age, ratings, residence, travel, and occupation. Higher amounts will be considered on a case-by-case basis.

# Underwriting Categories

We offer six underwriting categories, including four Non-Smoker and two Smoker categories.

Non-Smoker	Smoker
Preferred Best	Preferred Smoker
Preferred Non-Tobacco	Smoker*
Non-Smoker Plus	
Non-Smoker*	

\*Only categories available for policies under \$100,000, for issue ages under 18, and for certain substandard ratings and extras.

The chart below is a general correlation of underwriting categories and is provided as a guideline to help prepare initial illustrations. Underwriting categories are not meant to represent any specific company's rating classes.

Prudential         Preferred Best         Preferred Non-Tobacco         Non-Smoker Plus         Non-Smoker Smoker         Preferred Smoker         Smoker           Companies with 4 Classes         Preferred Non-Tobacco         Non-Smoker Plus         Standard Non-Smoker         Smoker	Companies with 3 Classes	Non-Smoker Plus		Standard Non-Smoker			Smoker		
Inmonies with 4 liasses	Prudential	Preferred Best				r	Non-Smoker		Smoker
	Companies with 4 Classes							Sm	noker

## Death Benefit Types

- ▶ Fixed Death Benefit (Type A)
- ▶ Variable Death Benefit (Type B)

### Issue Ages<sup>2</sup>

▶ 0 – 85

Minimum	Issue Age of Insured	Minimum Face Amount
Face	0 – 80	\$100,000
Amounts	81 – 85	\$250,000 <sup>3</sup>

<sup>&</sup>lt;sup>1</sup> The capacity, or maximum face amount, may be subject to availability of reinsurance.

<sup>&</sup>lt;sup>3</sup> Consideration will be given for face amounts as low as \$200,000. You should submit an inquiry to Underwriting before submitting an insurance request on an individual over age 80 for guidance on whether the risk may be considered. If the case can be submitted, requests between \$200,000 and \$249,000 must be submitted using the paper application.





<sup>&</sup>lt;sup>2</sup> There are no extended or exception issue ages.

PRILIFF® INDEX ADVANTAGE II

	FAST FACTS		PRULIFE® INDEX ADVANTAGE UL			
Index Segment	<b>▶</b> Floor	0%; may var	y in selected states.			
Information	▶ Minimum Index Growth Cap		an 3%. Current Index Growth Cap can be found on www.prudential.com. owth Cap can change at any time.			
	▶ Participation Rate Each month, the policy allows cash value	100% ue to be transferr	ed to the indexed account, creating a segment.			
Indexed Account Crediting <sup>4</sup>	Interest on index segments will be credited upon segment maturity, 12 months after creation of the individual segment. Interest will be base on the performance of the S&P 500° Index and will be calculated using a Point-to-Point Method over the 1 year period of each index segme and will not include dividends. The interest calculated for each index segment will never be less than 0% and will be capped at a maximum rate that will never be less than 3%. Each year, after an Index segment matures, if the client elects to allocate funds to the Indexed Account, new index segment will be created and the 12 month maturity cycle will begin again. Note that allocating money into the Index Account is not a direct investment in the S&P 500°.					
Basic Interest Account (BIA) Crediting Rate	<ul> <li>▶ 1% guaranteed minimum effective annual interest rate.</li> <li>▶ Additional interest may be credited.</li> </ul>					
Minimum Contract Fund	reflect premiums paid and current char less surrender charges and outstanding surrender charges and outstanding pol	ges deducted (e g policy debt, is g cy debt, fall belo inimum Contract	Iculate the insurance benefit and the cash surrender value. It will be calculated to excluding the Asset Based Charge) and credited with 1% annual interest. If this value, greater than zero, it will keep the policy from lapsing should the Contract Fund, less we zero. If the Contract Fund is ever less than the Minimum Contract Fund and the Fund will be used to calculate the full surrender value instead of the Contract Fund. and available for a loan.			
No-Lapse Guarantee	The No-Lapse Guarantee provides a death benefit protection period, assuming required premiums are received on or before the due dat and no loans or withdrawals are taken. If premiums are not paid when due or loans are taken, the guarantee could no longer be in effect.  To guarantee the death benefit, a certain level of premiums must be received. As long as premiums paid into the policy at 3% minus withdrawals accumulated at 3% are equal to or greater than the amount shown in the Table of No-Lapse Guarantee Values in the contract and the policy has no excess policy debt, the guarantee will remain in effect.					
	No-Lapse Guarantee	Issue Ages	Guarantee Period			
	Short-Term No-Lapse Guarantee	All ages	Earlier of 20 years or age 70, but at least 10 years			
	Limited No-Lapse Guarantee	All ages	Earlier of 30 years or age 80, but at least 10 years			
Available Benefits and Riders <sup>5</sup>	<ul> <li>▶ Accidental Death Benefit (ADB)</li> <li>▶ Enhanced Cash Value Rider (ECV)</li> <li>▶ Living Needs Benefit (LNB)<sup>6</sup></li> <li>▶ MyNeeds Benefit Rider</li> </ul> ► Children Level Term Rider (CLT)     ▶ Enhanced Disability Benefit (EDB)     ▶ Overloan Protection Rider					
Enhanced Cash Value Rider (ECV)	The Enhanced Cash Value (ECV) Rider is an optional rider that, during the early years, provides an additional amount to the cash surrender value of the policy. ECV is suitable primarily for business-owned or premium-financed insurance.  It may be added to a policy only at issue and cannot be removed after the New Business Change Period. When adding ECV to the policy, it i important to consider the following:  There is a \$250,000 minimum face amount.  While short-term cash values may be higher, the long-term cash values may be lower.  ECV enhances the policy's cash surrender value; however, it does not enhance the policy's Contract Fund value.  ECV does not enhance the policy's loan value.  There will be a one-time charge of \$0.75 per thousand of coverage amount for ECV. The charge will be deducted from the first monthly deduction on the policy.  Compensation rates and structure differ on policies with ECV. A portion of first year compensation is earned and payable in policy year 1. Provided the policy remains in force, contingent future commission is payable in policy years 2 – 6.  Policies surrendered as part of an exchange under Sec. 1035 of the IRS Code will not receive the higher values.  Not available in NY.					

<sup>&</sup>lt;sup>4</sup> The Index Growth Cap for PruLife® Index Advantage UL is subject to change at our discretion, both up and down, but the Minimum Index Growth Cap is guaranteed to never be less than 3.00%. Index Growth Caps and Floors may be different in selected states. Changes to the Index Growth Cap are not tied to the performance of the underlying index.

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<sup>&</sup>lt;sup>5</sup> All riders, supplemental benefits, and product features may not be available in all states. Additional limitations may apply based on age and underwriting.

<sup>&</sup>lt;sup>6</sup> The *Living Needs Benefit* is an accelerated death benefit and is not a health, nursing home, or long-term care insurance benefit and is not designed to eliminate the need for insurance of these types. There is no charge for this rider but, when a claim is paid under this rider, the death benefit is reduced for early payment and a \$150 processing fee (\$100 in Florida) is deducted. If more than one policy is used for the claim, each policy will have a processing fee of up to \$150 (\$100 in Florida) deducted. Portions of the *Living Needs Benefit* payment may be taxable, and receiving an accelerated death benefit may affect eligibility for public assistance programs. The federal income tax treatment of payments made under this rider depends upon whether the insured is the recipient of the benefit and is considered "terminally ill" or "chronically ill." We suggest that clients seek assistance from a personal tax advisor regarding the implications of receiving *Living Needs Benefit* payments. This rider is not available in Minnesota to new purchasers over age 65 until the policy has been in force for one year, and the nursing home option is not available in Connecticut, Florida, Massachusetts, New York or the District of Columbia. **This rider is not available in Washington state**. In Oregon, term policies must include the waiver of premium benefit to be eligible for this rider.

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## PRULIFE® INDEX ADVANTAGE UL

Face Amount Bands	Band Min	nimum Face Amount	Maximum Face Amount			
Dallus	Band 2 Band 3 Band 4 \$	\$100,000 \$250,000 1 million and up	\$249,999 \$999,999			
Premiums	▶ Premiums can be paid	d to attained age 121.				
Billing Modes	► Annual ► Semi-Annual ► Quarterly ► Monthly (Electronic Funds Transfer only)  Note: Payment modes other than Annual may result in higher aggregate premiums.					
Face Amount Decreases	Face amount decreases are permitted at any time after policy issue, upon request, provided the total coverage, after the decrease, is not below the company's minimum requirement. Surrender charges may apply to the decreased amount.  • Minimum decrease: \$5,000 for base coverage					
Death Benefit Option Changes	➤ Changes from Option A	A to B and B to A are all	owed.			
Definition of Life Insurance Test	Choice of Cash Value Ac	cumulation Test (CVAT)	or Guideline Premium Test (GPT)			
Withdrawals <sup>6,7</sup>	Minimum amounts of \$250					
Loans <sup>7</sup> (Standard &	Loans are available at any time provided loan value exists and the policy is not in default.					
Preferred)	Loan Types	Maximum Amo	ount Crediting Rate Applied	Interest Rate Charged		
	Standard (available any time loan value exists)	100% of cash v	value 3%	4%		
	<b>Preferred</b> (available on or after the 10th policy anniversary)	100% of cash v	value 3%	3.05%		
		d loans become availabl num Contract Fund is 19	e, existing standard loans will be at %, not 3%.	utomatically converted to preferred	l loans. The interest rate	
Coverage Beyond Age 121	approval).		yond the insured's attained age 12		,	
Agu 121			icy will continue to be credited with ling policy loans, will no longer be o		no longer be accepted	
Minimum Initial Premium	▶9% of the Short-Term Premium					
	During the first 24 months, first year commissions will be paid until the Commission Target Premium is reached. This does not apply to policies issued in NY.					

<sup>&</sup>lt;sup>7</sup> Life insurance cash values are accessed through loans and withdrawals, which will reduce cash values and death benefits and may have tax consequences.

CHARGES Various charges are deducted monthly and therefore reduce the net value of premium payments or the Contract Fund.

CONTRACT CHARGES DEDUCTED	TRACT CHARGES DEDUCTED FROM PREMIUM PAYMENTS					
	Current	Guaranteed				
Premium-Based Administrative Charges (Taxes)	<b>▶</b> 3.75%	▶ 3.75%				
Charges for Sales Expenses (on all premiums)	Non-NY  ▶ Policy Years 1 – 2:  ▶ Policy Years 3 – 4:  ▶ Policy Years 5 – 7:  ▶ Policy Years 8 – 10:  ▶ Policy Years 11+  NY: Load is 3.25% for the first 20 years and 0 thereafter.	Non-NY: 8% for all years. NY: 8% for the first 20 years.				
CHARGES DEDUCTED MONTHLY	FROM THE CONTRACT FUND					
	Current	Maximum				
Administrative Charges	▶ All years: \$11 per month	► All years: \$20 per month				
Monthly per \$1,000 Charge	▶ 5 years per \$1,000 charge Varies by sex, issue age, duration, premium class, and rating class	➤ All years per \$1,000 charge (except in NY: 5 years per \$1,000 charge.)  Varies by sex, issue age, duration, premium class and rating class				
Asset-Based Charge	► Non-NY: Years 1 to 9 .75% (0.0623% monthly)  ► NY: All years .20% (0.0167% monthly)	► All states: All years .75% (0.0623% monthly)				
Cost of Insurance Charge	Varies by sex, issue age, duration, band, and premium class	Varies by sex, issue age, duration, and premium class				
Charges for Riders and/or Supplementary Benefits	Based on riders and/or supplementary benefits selected	Same as current				
TRANSACTION CHARGES DEDUC	TED FROM THE CONTRACT FUND					
Surrender Charge	Based on client's age, face amount, and underwriting category. Declines annually after issue. See schedule of maximum surrender charges in the contract data pages for more detail.	Same as current				
Withdrawal Charge	Lesser of \$25 or 2% of withdrawal amount	Same as current				
<i>Living Needs Benefit</i> ™ Rider <sup>6</sup> Charge	Up to \$150 processing fee each time a claim is paid	Same as current				
Overloan Protection Rider Charge	3.5% of the contract fund amount	Same as current				
Administrative Charge for Any Change in Basic Insurance Amount	None	\$25 per decrease in Basic Insurance Amount				

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All guarantees and benefits of the insurance policy are backed by the claims-paying ability of the issuing insurance company. Policy guarantees and benefits are not backed by the broker/dealer and/or insurance agency selling the policy, nor by any of their affiliates, and none of them makes any representations or guarantees regarding the claims-paying ability of the issuing insurance company.

PruLife® Index Advantage UL is issued by Pruco Life Insurance Company in all states except New York where, if available, it is issued by Pruco Life Insurance Company of New Jersey. Both are Prudential Financial companies located in Newark, NJ. Each is solely responsible for its own financial condition and contractual obligations.

The policy form number is IUL-2013. Product availability varies by state.

This information does not supersede contractual provisions. Not all products, features, and guarantees are available in all states. This highlighter includes an expiration date. The use of this highlighter must be discontinued as of the expiration date.

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